

UN partnerships with the private sector and How financial institutions could help in corporates' climate action

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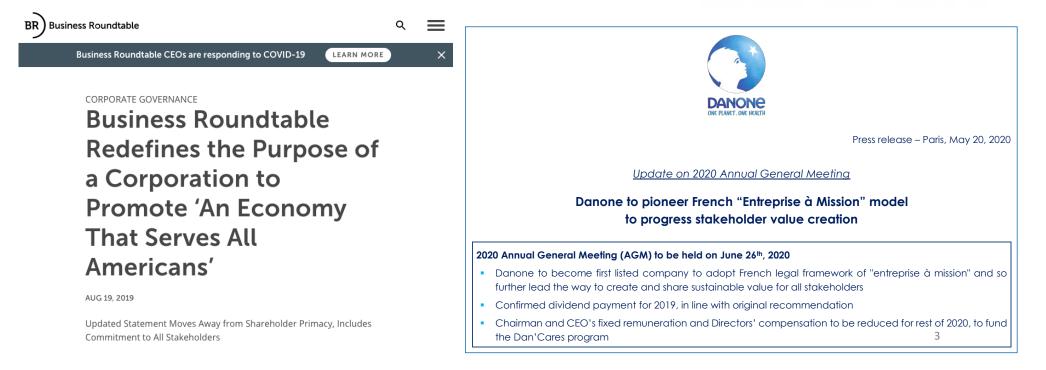
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UN and the Private Sector Meeting of two different worlds

Traditional positions	Today
UN	UN
 Member states first Social challenges are solved by governments Private sector Shareholders first Social obligations via employing workers, paying taxes & charity/philanthropy activities 	 Participation of private sector and other stakeholders essential in solving social challenges Direct engagements with non-state actors Private sector Change in societal expectations Real E&S risks and opportunities Repurposing business

Repurposing business





UN's collaboration typologies with the private sector

UN as receivers of private sector's financial/ intellectual inputs eg. UNICEF donations UN's direct facilitation to mobilise ESG investments eg. UN Capital Development Fund, UNDP SDG Impact



GLOBAL C

- Sustainable finance collaboration platform for banks, investors & insurers
- Since 1992 (28 years)
- Over 350 members

Since 2000 (20 years)

Over 11,000 members

\$5m annual income of which \$3m from members

Corporate sustainability initiative

UN-convened platforms for collaborative private sector action on sustainable development

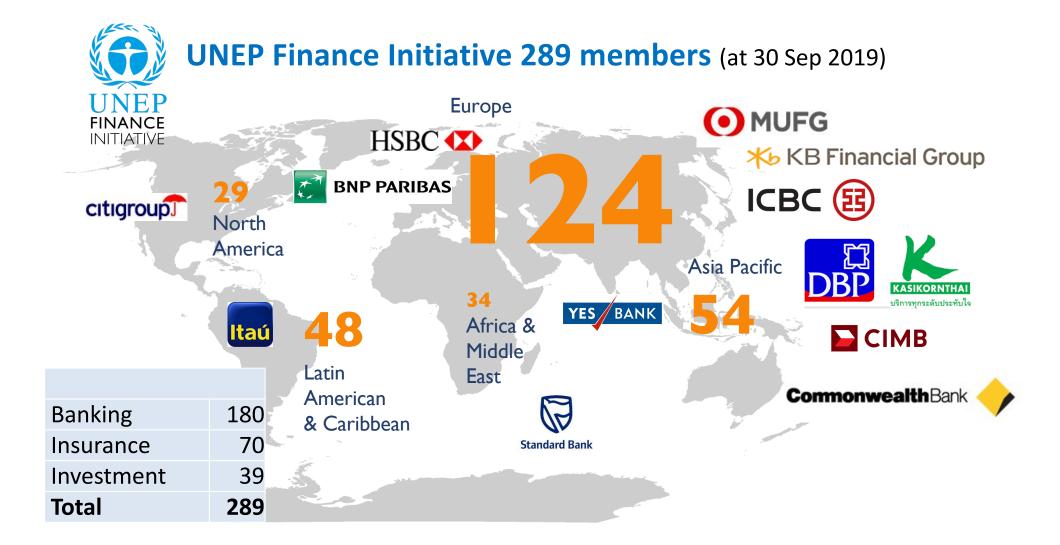


Global Tourism Plastics Initiative





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Source: https://www.greatlakesadvisors.com/strategies/esg

Investor relations as a motive for ESG management

Nordea

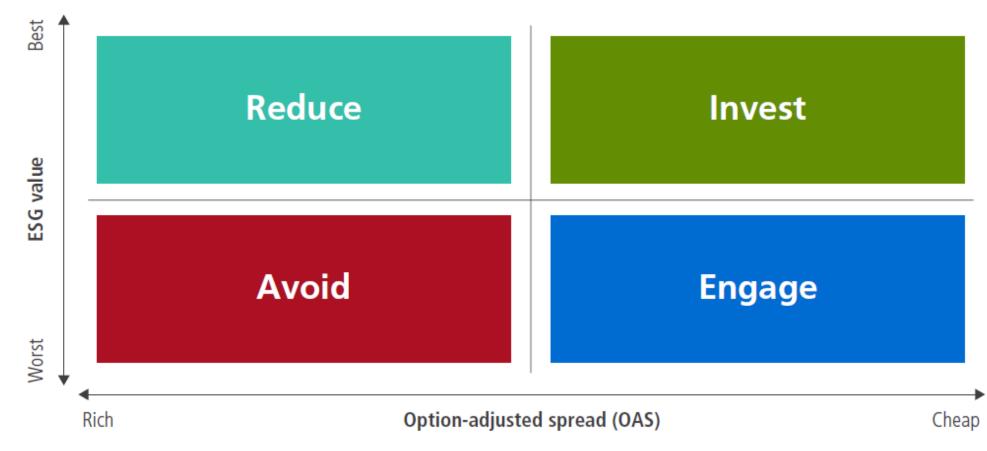
"Companies that manage risks and opportunities related to the environment, social and governance are better equipped because they expose their businesses to fewer risks, and are hence **more attractive to investors**" Sasja Beslik, Head of Sustainable Finance, Nordea

Global growth of sustainable investing assets

Region	2016 (USD billion)	2018 (USD billion)	Growth rate 2016-2018	Proportion relative to total managed assets in 2018
Europe	\$12,040	\$14,075	6%	48.8%
United States	\$8,723	\$11,995	16%	25.7%
Japan	\$474	\$2,180	308%	18.3%
Canada	\$1,086	\$1,699	21%	50.6%
Australia/NZ	\$516	\$734	50%	63.2%

Source: GSIA "2018 Global Sustainable Investment Review"

Figure 2: ESG-focused relative valuation for investment decisions



Source: PIMCO. For illustrative purposes only.

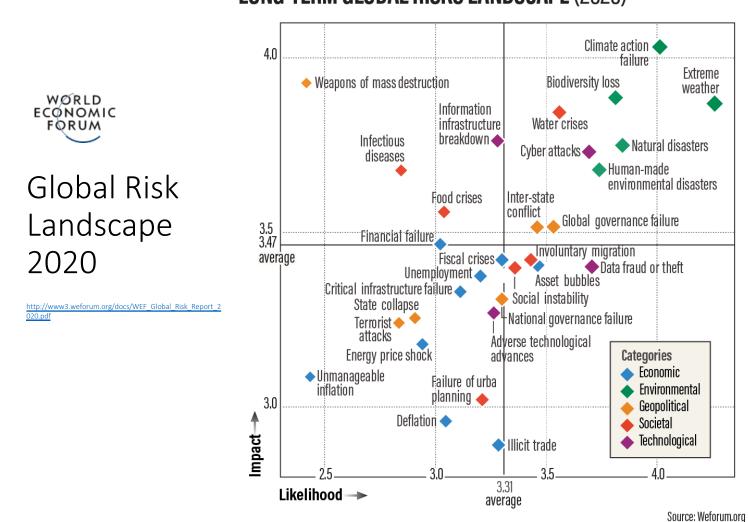
Improving credit analysis as a motive for ESG management



Together with the traditional financial variables, BBVA's risk management takes into consideration the environmental, social, ethical and corporate governance aspects (ESG). These extra-financial risks can **affect the credit profile of the borrowers** or projects financed by the Group and, therefore, the quality of the risk taken and, in short, the repayment of the loans. Their integration into risk management is consistent with the principle of prudence that governs BBVA's activity.

Sustainability of client businesses unknown/unmanaged

- Lender could be exposed to poor ESG performance of clients
- Negative profitability, higher risk of default, bankruptcy risks, reputational risks
 - Customer backlash
 - Penalty/fines, temporary and permanent closures
 - Stricter regulation



LONG-TERM GLOBAL RISKS LANDSCAPE (2020)

Launch of the Principles for Responsible Banking 22 September 2019, UN at NY





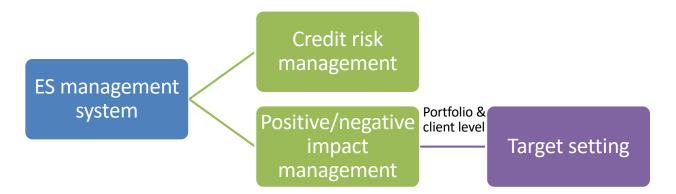
Comprehensive global framework for sustainable banking



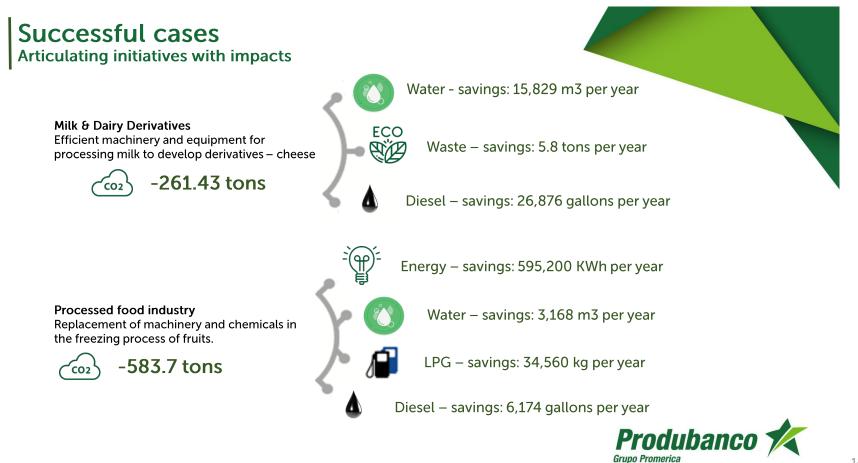


Principle 2: Impact & Target Setting

"We will continuously increase our **positive impacts** while reducing the **negative impacts** on, and **managing the risks** to, people and environment resulting from our activities, products and services. To this end, we will set and publish **targets** where we can have the most **significant impacts**."



Peer Learning Working Group: Engaging with Customers and Various Stakeholders subgroup





29 institutional investors representing nearly \$ 5.0 trillion AUM (as of 3rd August 2020) commit to transition their investment portfolios to net-zero GHG emissions by 2050



UNEP Fl Global Roundtable 2020

13-14 October 2020

